

## Case Study:

GLF Schools is a 12 site multi-school Academy in Surrey. So far 8 of the GLF Schools are using Schools Broadband and this is set to increase as the schools' contracts with their existing supplier come to an end.

### Luke Nicolaou, GLF's IT Director:

*"We wanted a company that would work with us and who would understand where we are heading. We did a lot of research before we made our decision; we looked at lots of different companies and asked other schools about their experiences. We were definitely looking for something that would offer the right solution as well as value for money.*

*Schools Broadband gave us the complete solution we had been looking for at a price our schools could afford. When switching provider, we knew we also needed to have better control over our firewalls. We need to make changes quickly and without incurring extra costs and with Schools Broadband we were able to make these changes ourselves, saving both time and money.*

*Most of our schools now have more bandwidth than ever before. The simple but highly effective filtering system and secure firewall has given us the ability to create a GLF Schools network behind one firewall.*

*Because of our ongoing expansion as a trust group, we always knew we wanted a VPLS for the school. This is now in place and is delivering more than we could have hoped for.*

*So far we have been using the VPLS mainly for our new finance system and remote support but other converged communications are in the planning.*

*In the main transitions were quick and easy. The technical team were very supportive especially when we were trying to transition more than one school in a day. Our connection speed is now 300Mbps and the price is still less than we used to pay for 50Mbps. In addition, we no longer need to maintain our own hardware so we benefit from a cost saving there too!"*

